

2008 User Conference & Technology Fair

Excellence in Work Processes: the next generation of IT in manufacturing

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Chevron

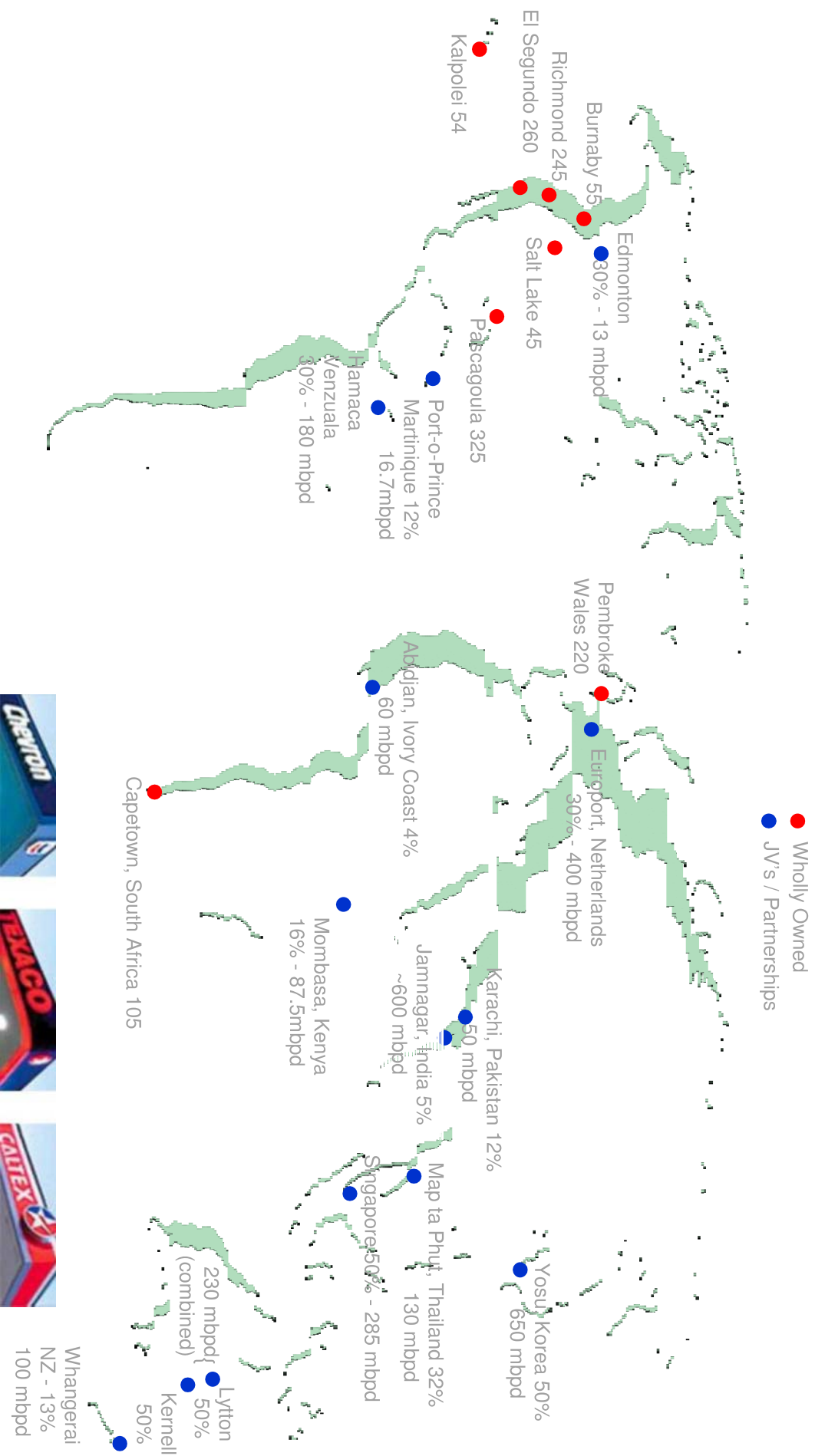


- 2nd largest US integrated energy co.
- 59,000 Employees
- 2.5+ mbpd production
- operates in 180+ Countries
- 2 mbpd in 21 refineries
- 26,500+ fuels retail outlets





Chevron Global Manufacturing

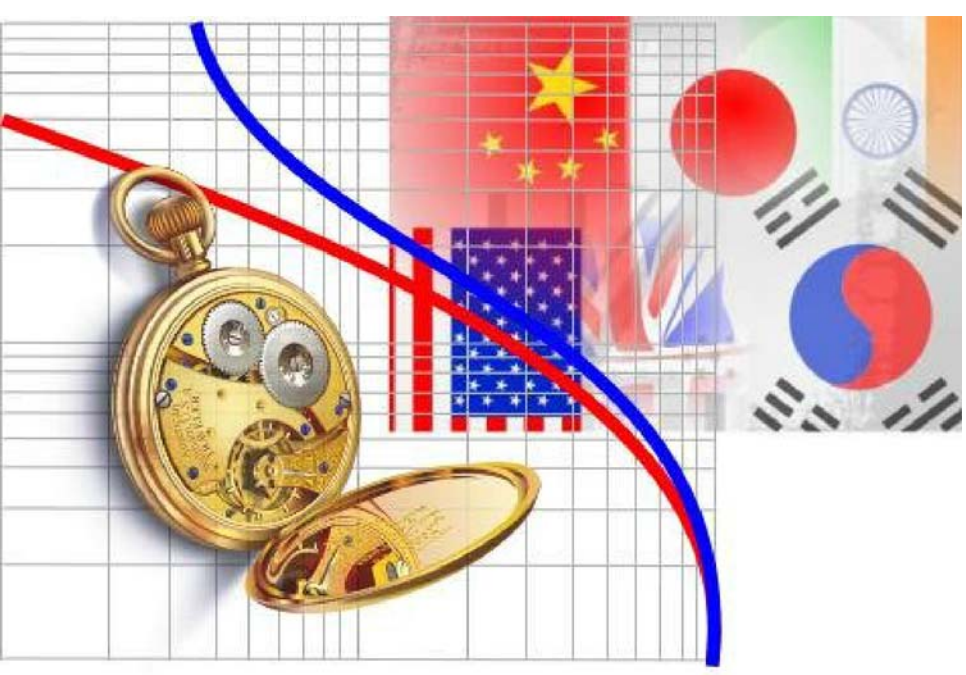




issues that drive our business



- world markets
- crude supply
- value in an
“integrated energy company”
- pursuit of efficiency
 - new ways to work
 - new technology deployment
 - real-time enterprise
- *aging workforce*
- technology complexity



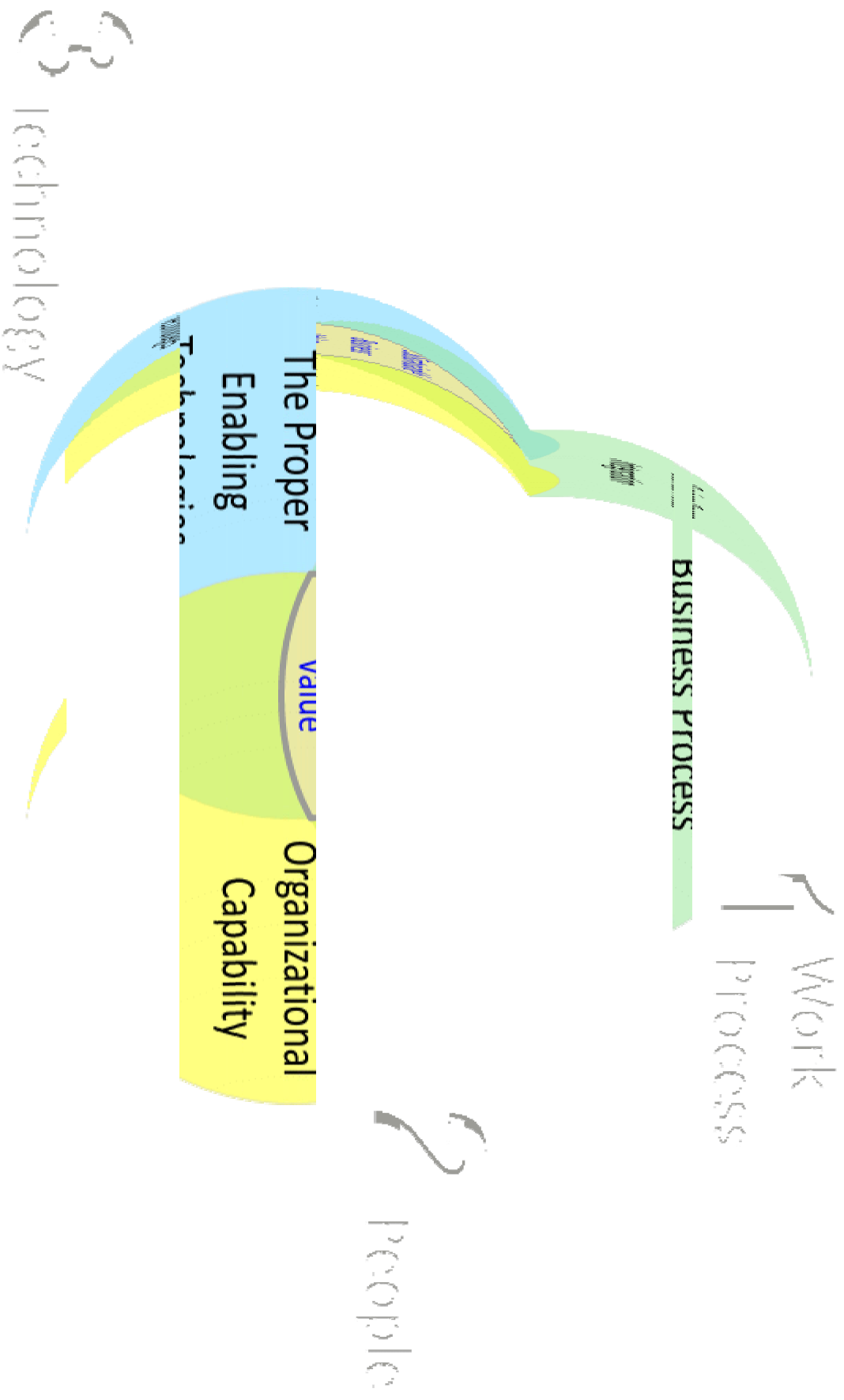


refining = people & work processes





operational excellence framework



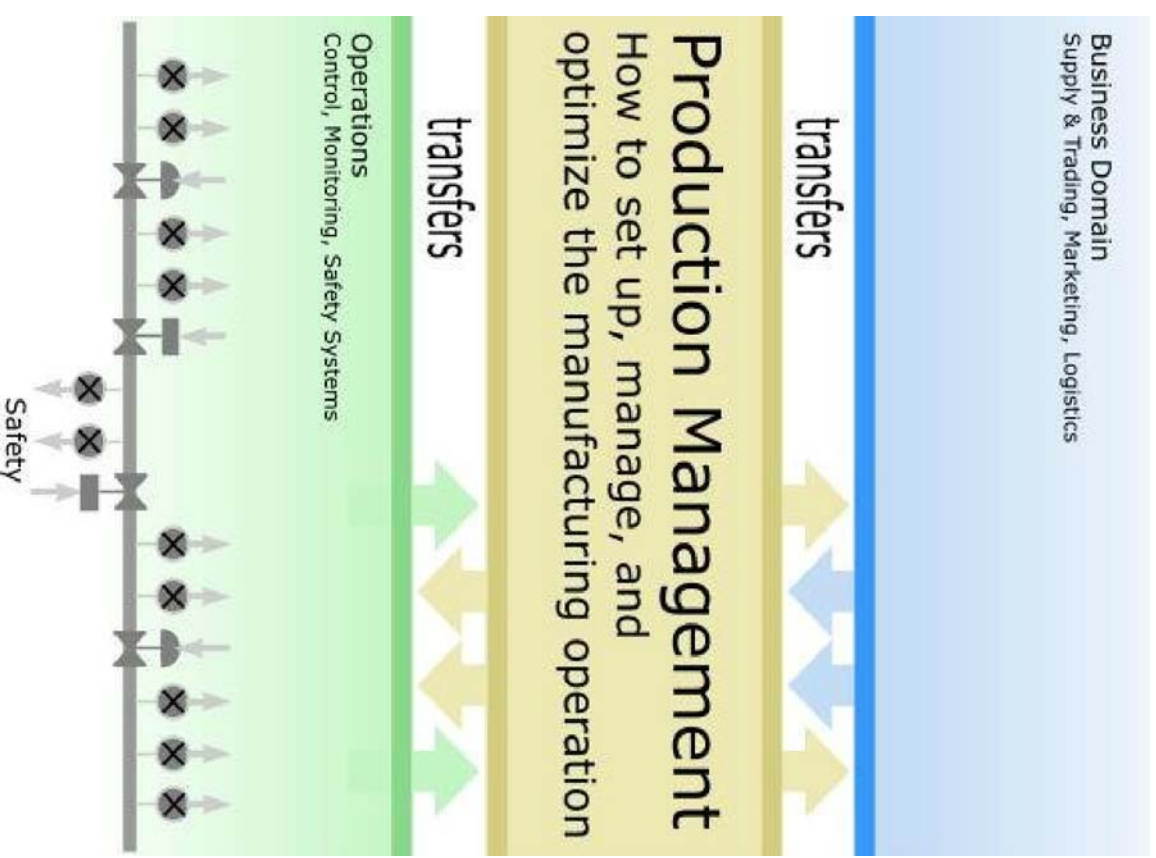


where is the new opportunity?



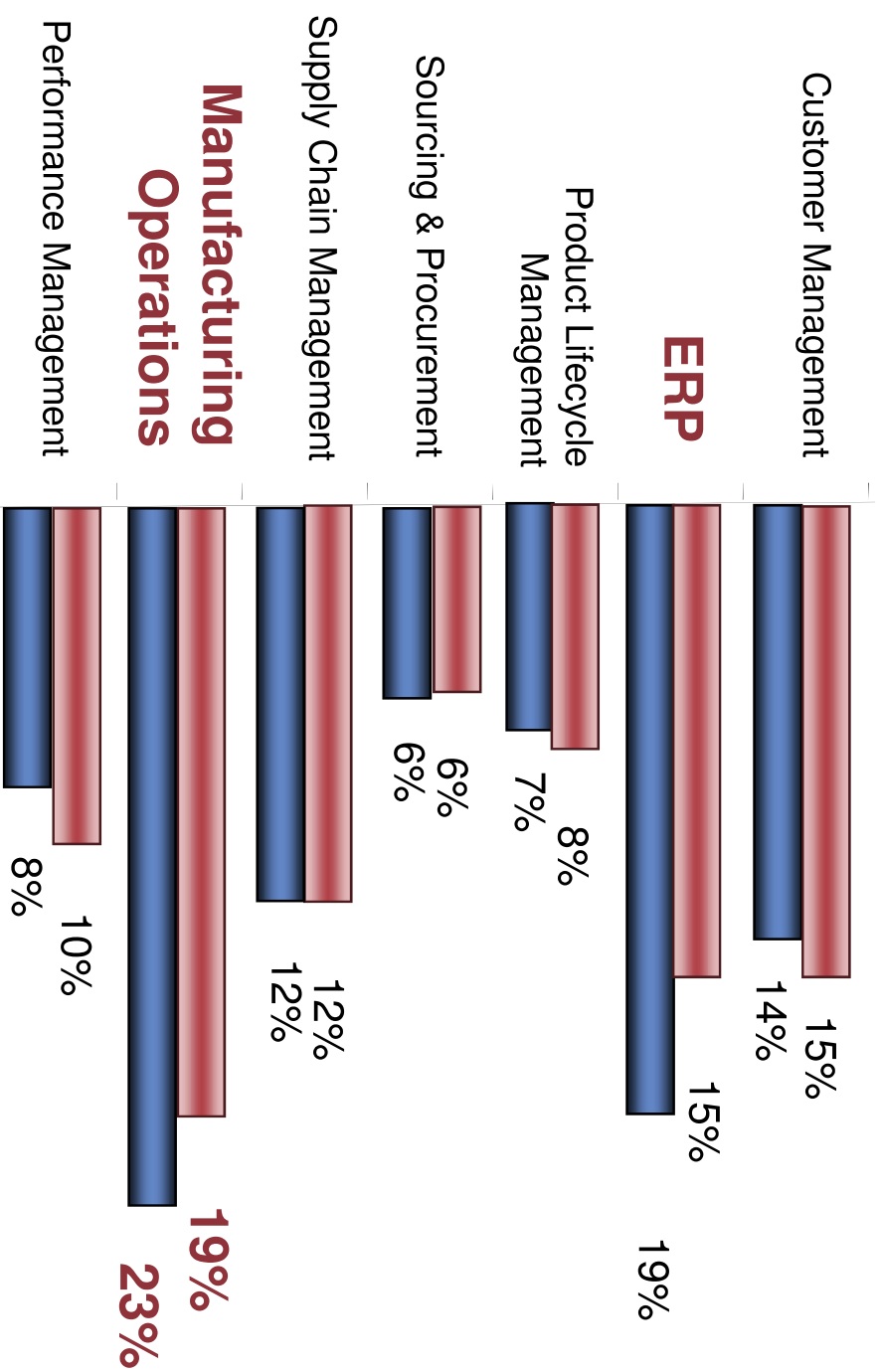
we need a software
framework that helps
improve the performance
of all personnel across all
Chevron refineries

must do for production management
...what SAP does for business
& what Yokogawa does for operations





manufacturing operations ranks #1



■ Most Important (n=939) ■ Largest Dollar (n=939)

Source: AMR Research 2006-2007 IT Spending Survey (US)

during a key production run...



- outside operator detects an abnormal situation (e.g. visual inspection, noise, etc.)
- field data readings are wirelessly transmitted and combined with real time process sensor data and suggest impending failure
- maintenance wants to ____ ?
operations wants to ____ ?
- how is the work process handled ?
- should we deal with this in a logical - “institutionalized” - consistent way ?



current

marketing

accounting

planning

lab

reliability

trading

good enough in the past



maintenance

control

Supply & distribution

management



new collaborative work process



planners



outside operator



field workers



management



ADAPTIVE → IMPROVEMENT

board operator



maintenance



auditable

event-driven

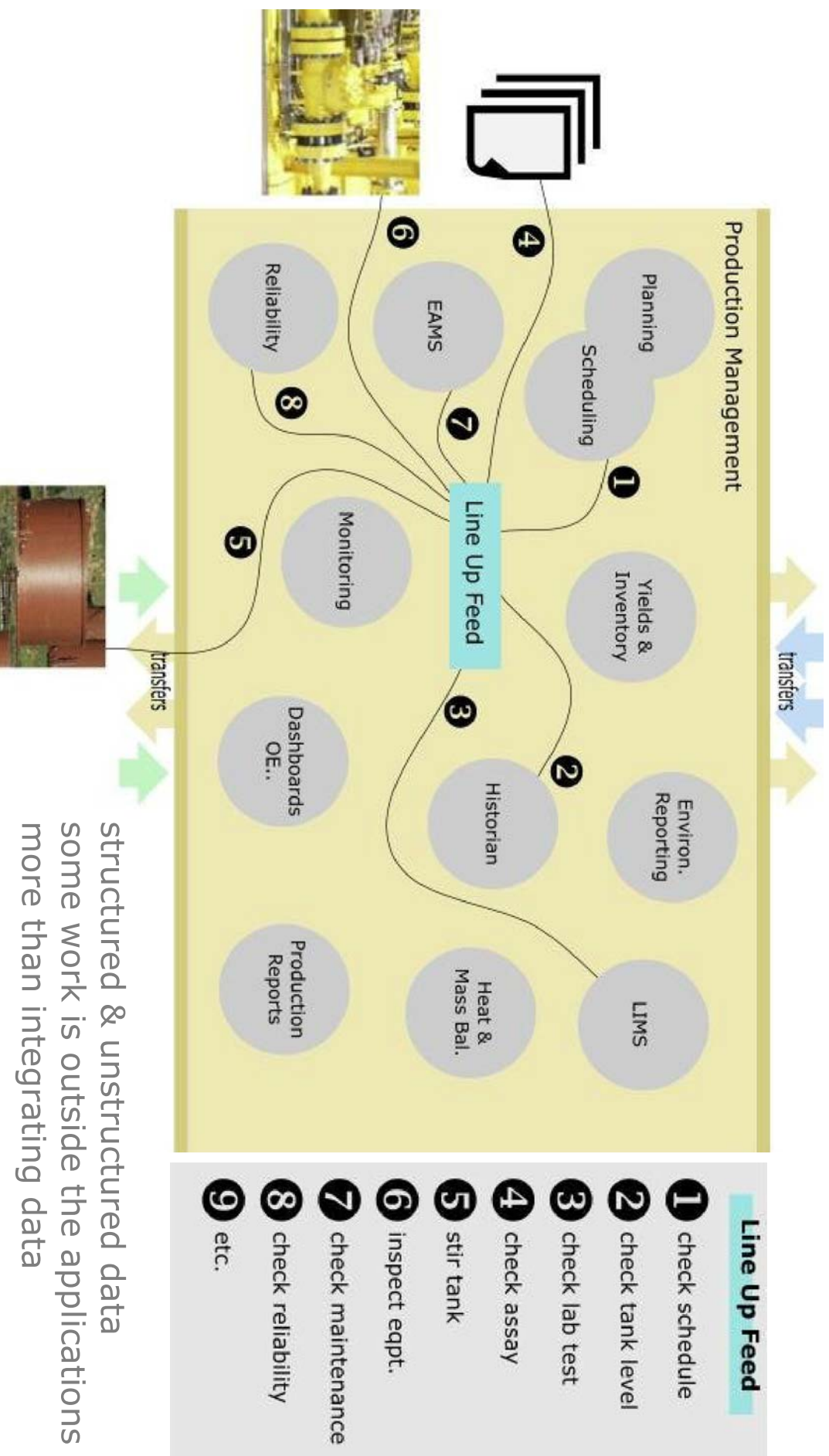


applications in production management





sample work process – the line up





hi-level requirements



1. collaborative work processes enabled by, but separated from the IT underpinnings
 2. secures data within primary systems, but provides easy data exchange and sharing
 3. users find information easily, without knowledge of where it is stored
 4. isolates/abstracts implementation & vendor packages
- services - SOA - BOA

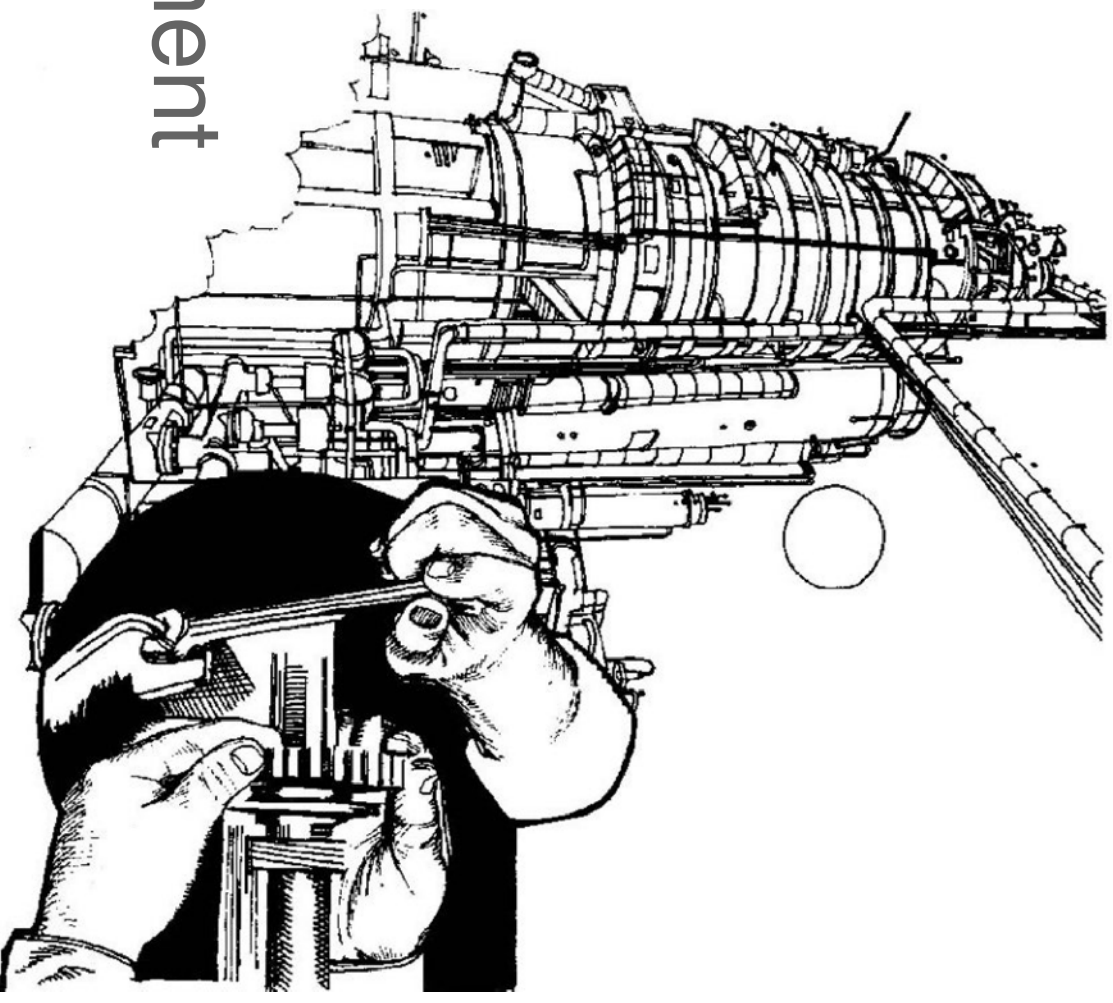
❖ federated

- name-service
- metadata
- directory services

❖ exchange

❖ services broker

❖ technology alignment





two highly-coupled 'piece parts'



- rich SOA supports IT foundation that can enable work process
- framework that implements work processes using services



required foundation



2

1



service oriented architecture (implemented using web services)



booa

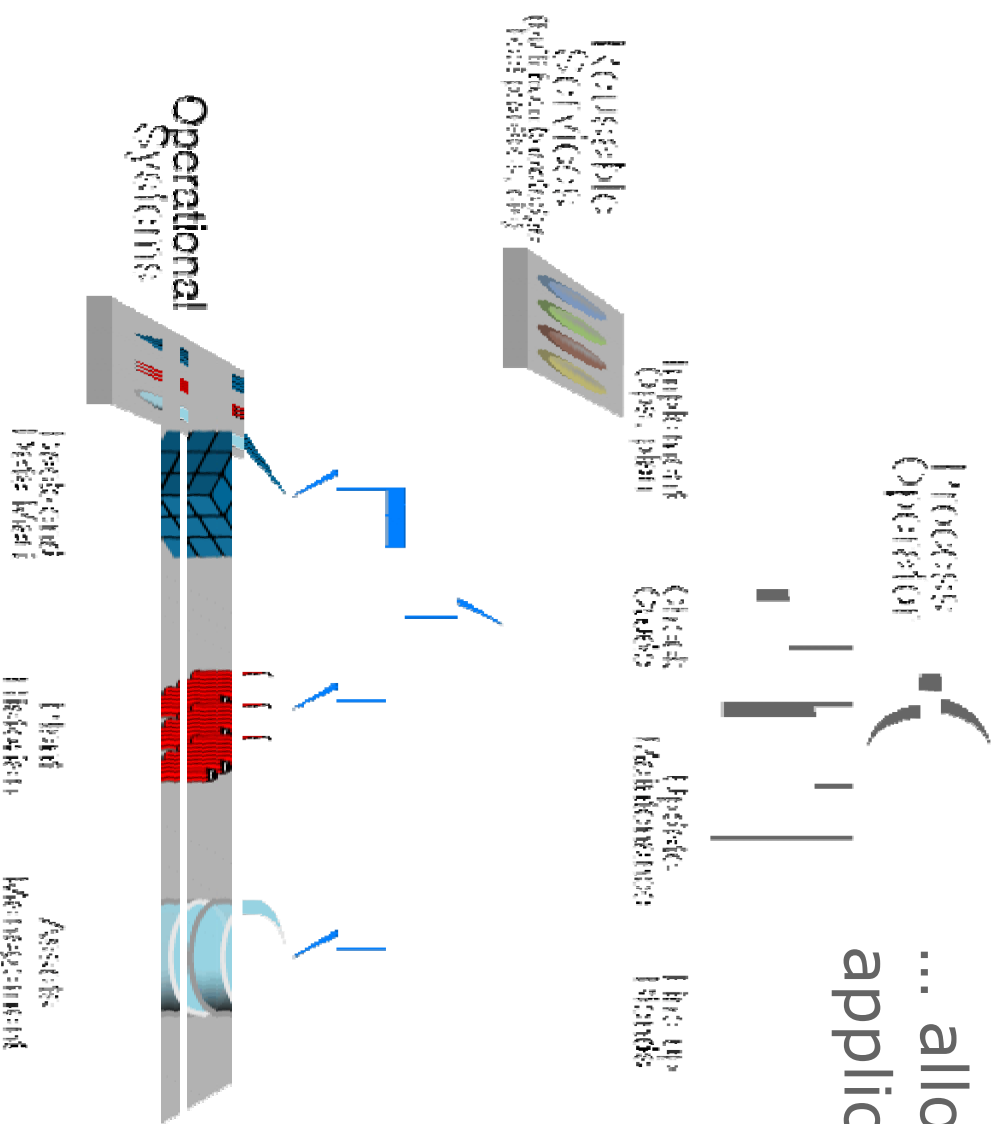
companies are spending too much money on integration & the sustaining & running of existing business capability versus innovation & creation of new capability. companies want this to change. and they know this is possible with soa.

**opportunity... to remove the work process
... from the IT underpinnings**



soa...

... allows decomposition of applications into services



reusable building blocks

reusable services enable a nimble IT infrastructure that can adapt to meet changing business needs



soa governance



enforce policy: design, usage...
steward service integrity
coordinate people & processes
promote efficiency



diverse, heterogeneous
services, used in ad
hoc fashion by a set of
diverse applications ?

governed by business
rules known only to the
applications themselves ?

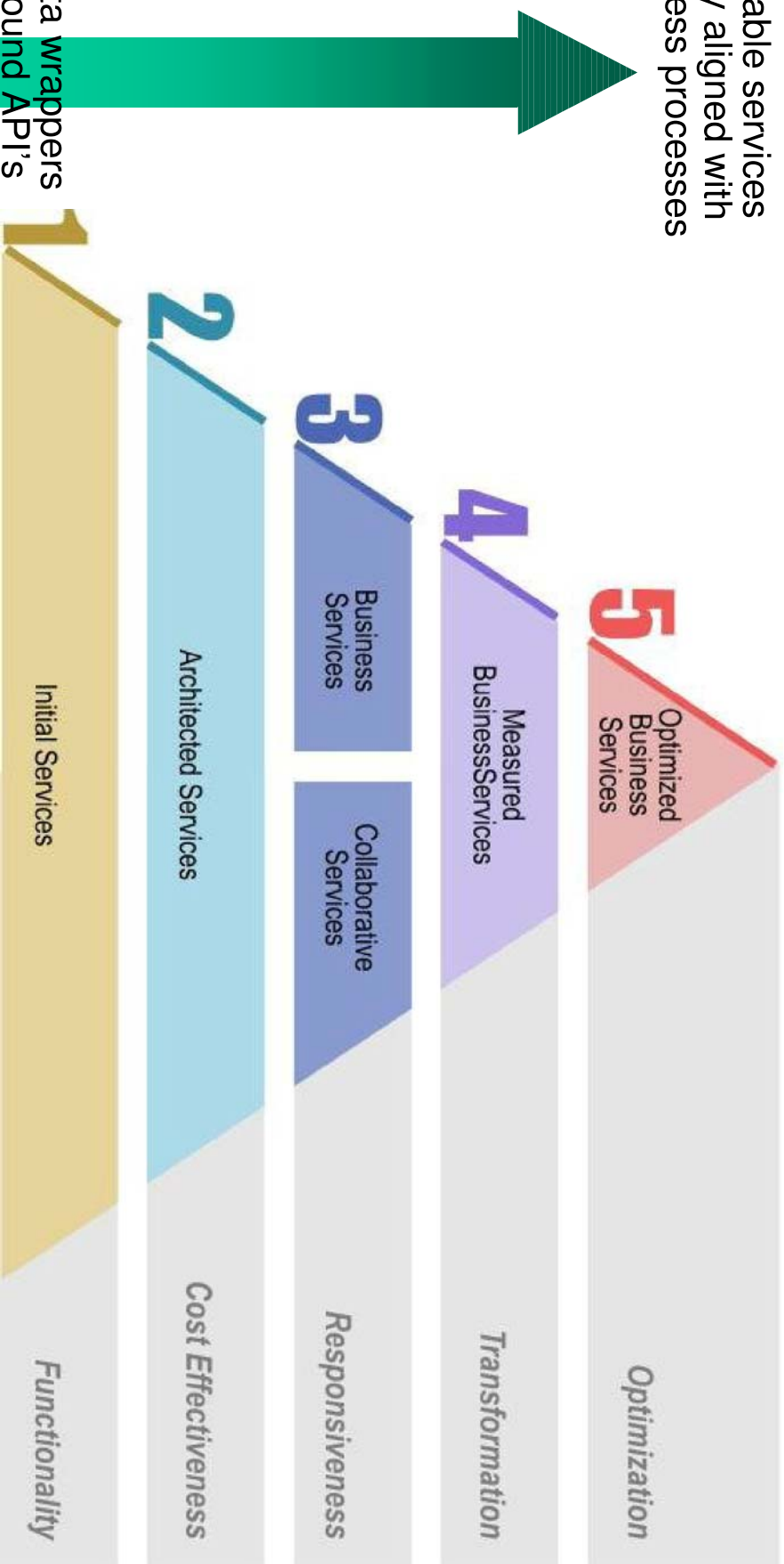
at best complex and at
worst highly ambiguous



soa maturity model



reusable services
tightly aligned with
business processes



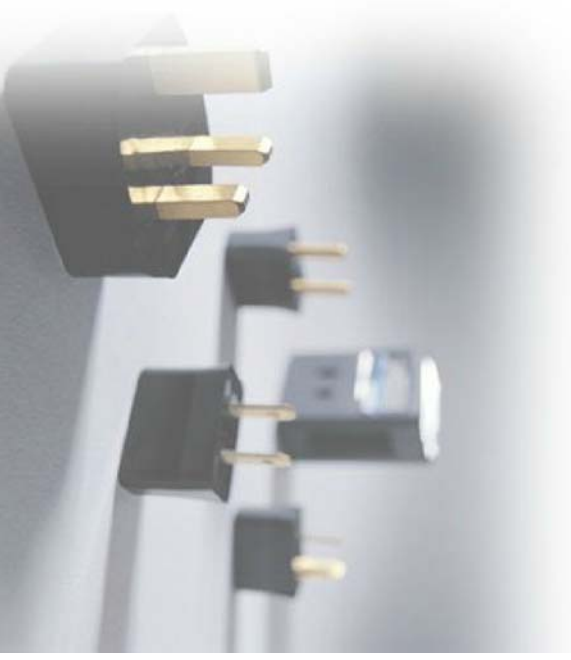


standards - liberate us



standards → agility

- ❖ lower TCO
- ❖ share costs
- ❖ faster transform to mainstream IT
- ❖ agility
- ❖ not proprietary
- ❖ interoperability





bp data model map



plant lifecycle



	engineering	procurement	construction	operation	capability
materials model	Material Specifications	Piping Specs, Material Master Catalog	Tool Catalog	Crude Assays, MSDS	Spare Parts Lists, Stores Inventory, Reliability Data
equipment model	Vendor Catalogs	Bill of Material	As-installed Equipment Data	Operations Procedures, Equipment & Alarm Configuration, Operating Envelope	Maintenance Procedures, Job plans, As maintained eqpt. data, As operated reliability data
personnel model	Vendor & Engineering Contracts	Service Contracts	Contracted Services Contracts	Operator Unit knowledge	Trade skills register, Root Cause Analysis Data
plant model	Design Requirements	Purchase Requests	Construction Schedule	Shift roster, Daily plans, Stock progress, Price sets	Work requests, TAR plans, PM program, Inspection schedule, Maintenance roster, Equipt. Calibration, Equipt. Capability Forecast
actuals model	Calculations, Project P&ID's	Purchase Orders, Invoices	As-built P&ID's, HAZOP minutes	Test monitoring, Location, Process Data, Tank inventories, Lab results, Bill of Lading, Transfer Advices, Operator Logs	IAR reports, Fault data w Op Params, Component tracking, Inspection records, Work Order History, Work Permits

PISTEP PIDX

ISA95

OPC

MIMOSA

ISO14224



bp data model map



plant lifecycle



	engineering	procurement	construction	operation	capability
materials model	Material Specifications	Piping Specs. Material Master Catalog	Tool Catalog	Order Assembly MISCs	Spares Parts Lists Spare Inventory Reliability Data
equipment model	Vendor Catalogs	Bill of Material	As-installed Equipment Data	Operational Procedures Equipment & Alarm Configuration Operating Envelopes	Maintenance Procedures Job plans As-installed oper. data As-operated reliability data
personnel model	Vendor & Engineering Contracts	Service Contracts	Contracted Services Contracts	Operative Task knowledge	Trade skills register Trade Course Analysis Data
plant model	Design Requirements	Purchase Requests	Construction Schedule	Shift roster Duty plans Break procedures Process sets	Work requests T&E plans PM program Inspection schedule Maintenance roster Equipment Calibration Equipment Capability Forecast
actuals model	Calculations Project P&ID's	Purchase Orders Invoices	As-built P&ID's HAZOP minutes	Top Management Dashboards Projecting Data Task Automation Job security Certification Training Address Operator Logs	T&E reports Fault detection & repair Component testing Inspection records Spare Parts Inventory Work Orders

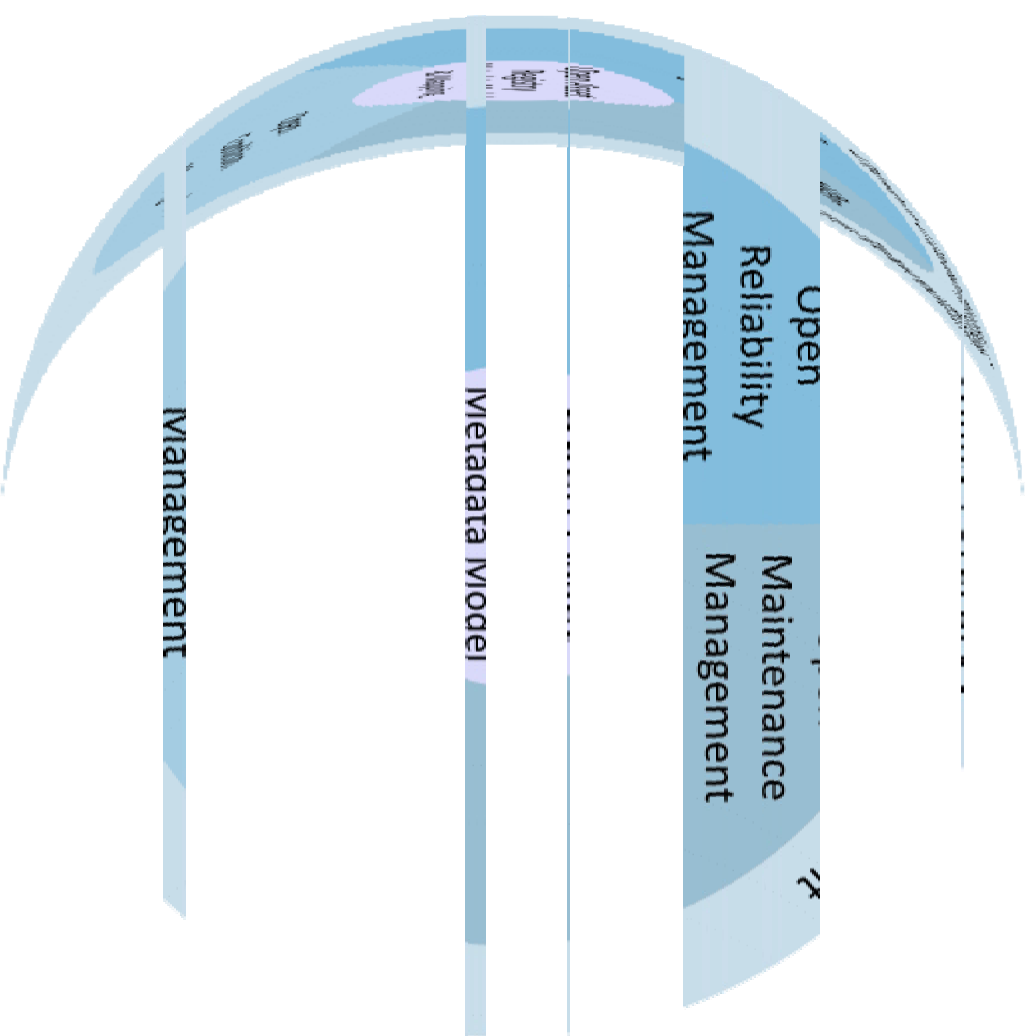
openO&M standards
(based on MIMOSA, OPC, ISA95, etc.)



mimosa summary



- ❖ nameservices
- ❖ metadata
- ❖ model maps
- ❖ abstraction
- ❖ not proprietary
- ❖ interoperability





required foundation



OpenO&M

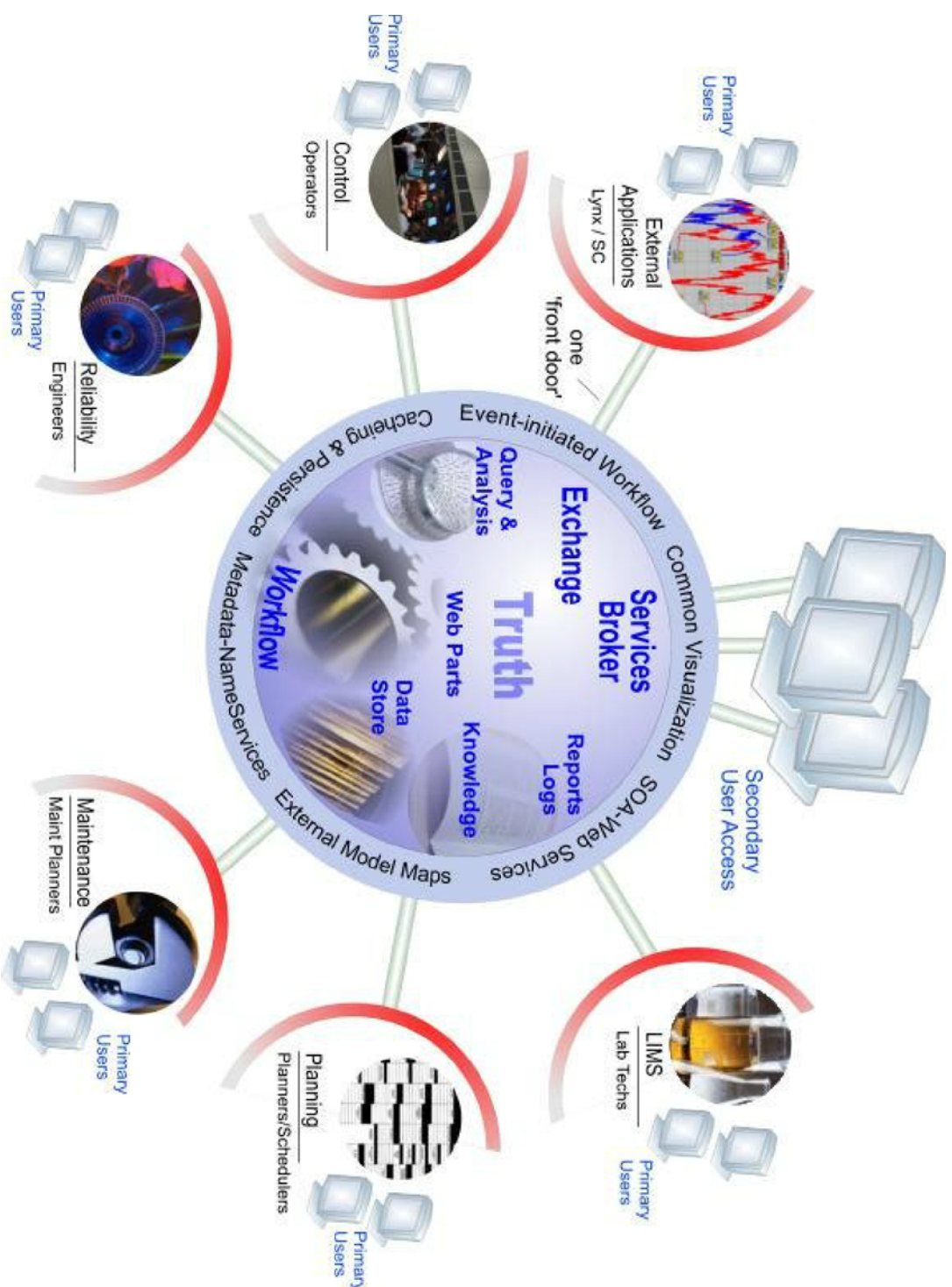


2

1



the proposal



the approach



1 lead the industry, drive COTS

**2 standards... liberate us...
help them deliver what we need**

**3 Push hard for services maturity
that exceeds current offerings**

more flexible range of services and solutions

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Thank you

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